

APS Option 3 – Centre Endorsement (Sales Academy) External Tariff September 2021

Approval, Membership and Certification

Description	Frequency	Cost
Initial Centre Approval	Start up (year one only)	£1000
Annual Centre Approval and EQA	Start up and annual thereafter	£950
Learner Certification (Printed)	At completion of training	£50 (per learner)
Learner Certification (Digital)	At completion of training	£25 (per learner) 1-100 learners - £25 100-250 learners - £20 250+ learners - £15
ISP Membership	At registration	£120 (per learner)

Mapping

Description	Frequency	Cost
Per level initial mapping activity	Start up	£4150 per day
Changes to content	Periodically / upon notification	£4150 per day

Approval & Certification

- Year 1 = £1000 initial fee + £950 for EQA Activity
- Year 2 and beyond = £950 for EQA activity
- Printed certificates are £50 per learner invoiced at the time of ordering
- Digital certificates are on a sliding scale invoiced on completion of training
- NOTE if a learner joins the ISP as a Student Member a digital certificate is issued for free

Mapping and Changes to Content

- Generally mapping takes five working days per level
- Changes to content for example updates to deliver or a widening of the scope of endorsement
- Resource for mapping or changes to content is provided at £4150 per day.